

MINUTES OF FINANCIAL BID OPENING MEETING
HELD AT PROCUREMENT DIRECTORATE
DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI
ON 08 JUNE 2020 AT 11:30 A.M.

Meeting of the Procurement Committee (PC) held for opening of **Financial Bids** on **8th June, 2020** at 11:30 a.m. to open and evaluate the financial bids for the “Provision of Health Insurance Services”, Re-Tendered vide NIT No DUHS/DP/2020/100 Dated 12 March 2020.

The participants include:

PROCUREMENT COMMITTEE

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|----|--|-------------------|
| 1. | Prof. Dr. Kartar Dawani,
Pro- Vice Chancellor,
Dow University of Health Sciences, Karachi. | (Chairman) |
| 2. | Dr. Aijaz Zubedi,
Additional Medical Superintendent (Admin),
Dr. Ruth K. M. Pfau, Civil Hospital, Karachi. | (Member) |
| 3. | Mr. Mujahid Ali Shaikh,
Director Finance,
Dow University of Health Sciences, Karachi. | (Member) |
| 4. | Mr. Shahid Sharif,
Director H.R.,
Dow University of Health Sciences, Karachi. | (Co-opted Member) |

BIDDERS WITH NAME OF REPRESENTATIVE

- | | | |
|----|-------------------------|---|
| 1. | Mr. Faisal Ghauri | M/s. TPL Life Insurance Ltd. |
| 2. | Mr. Omer ul Islam | M/s. The United Insurance Company of Pakistan Limited |
| 3. | Mr. Dr. Muhammad Saadat | M/s. Askari General Insurance Co. Ltd. |
| 4. | Mr. Mansoor Abbasi | M/s. UBL Insurers Limited |
| 5. | Mr. Shahneel | M/s. Jubilee Life Insurance Company Limited |
| 6. | Mr. Asim | M/s. Adamjee Insurance Company Limited |

Meeting started with recitation from the Holy QURAN. Chair welcomed the participants and then commenced the proceedings. It was informed to the forum that Technical Bids were opened on 30 April 2020 for the above said tender, where all the six (06) firms who purchased the bidding documents participated in bidding procedure.

The offers of M/s. Adamjee Insurance Company Limited and M/s. TPL Life Insurance Ltd. were technically not qualified and not considered for further evaluation, the reasons of the rejection were announced and recorded at annexure 4 of the bid evaluation report.



PROF. DR. KARTAR DAWANI
Pro- Vice Chancellor
Dow University of Health Sciences
Karachi

DR. AIJAZ A. ZUBEDI
Add. Medical Superintendent
(Admin)
Dr. Ruth K.M. Pfau Civil Hospital

University of Health Sciences
Finance Directorate



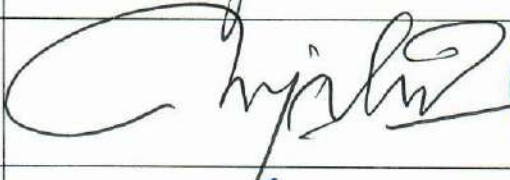

As per the agenda, Technically Qualified offers of remaining four (04) bidders were taken into consideration by the committee exclusively. The rates quoted by the bidders were read aloud along with amount of bid security attached by the bidder.

Subsequently, each rate in the comparative statement was confirmed from the original bid by the committee and recommendations were made, which were documented in the Bid Evaluation Report (BER).

Following is the detail of financial proposals and bid security submitted by qualified bidders:

S#	Name of Bidder	Total Bid Amount	Amount of Bid Security	P.O No. & Date	Particulars of Bank
1.	M/s. The United Insurance Company of Pakistan Limited	137,069,285/-	1,154,079/- 2,958,000/-	PO No. 06534041 Dated 02-03-2020 PO No. 06533805 Dated 13-02-2020	Meezan Bank (0111) Shahrah-e-Faisal Br. Karachi
2.	M/s. Askari General Insurance Co. Ltd.	131,265,528/-	3,937,966/-	PO No. 00174074 Dated 27-02-2020	Askari Bank (0001) Awt Plaza Br. Rawalpindi
3.	M/s. UBL Insurers Limited	135,106,326/-	4,053,189/-	PO No. 16083330 Dated 02-04-2020	United Bank (0526) Commercial Centre, DHA, Karachi
4.	M/s. Jubilee Life Insurance Company Limited	161,925,165/-	4,858,000/-	PO No. 23431642 Dated 02-03-2020	Habib Bank (0851) PNSC Bldg. M.T. Khan Road Br., Karachi.

The meeting ended with the vote of thanks.

1.	Prof. Dr. Kartar Dawani (Chairman) Pro-Vice Chancellor Dow University of Health Sciences, Karachi	 PROF. DR. KARTAR DAWANI Pro-Vice Chancellor Dow University of Health Sciences Karachi
2.	Dr. Aijaz Zubedi (Member) Additional Medical Superintendent (Admin) Dr. Ruth K. M. Pfau, Civil Hospital, Karachi.	 DR. AIJAZ A. ZUBEDI Additional Medical Superintendent (Admin) Dr. Ruth K.M. Pfau Civil Hospital Karachi
3.	Mr. Mujahid Ali Shaikh (Member) Director Finance Dow University of Health Sciences, Karachi	 Dow University of Health Sciences Finance Directorate
4.	Mr. Shahid Sharif (Co-opted Member) Director H.R., Dow University of Health Sciences, Karachi	

MINUTES OF TECHNICAL BID OPENING MEETING
HELD AT PROCUREMENT DIRECTORATE
DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI
ON 30 APRIL 2020 AT 11:30 A.M.

A meeting was held under the chairmanship of Prof. Dr. Kartar Dawani, Pro-Vice Chancellor, DUHS / Chairman Procurement Committee on 30th April 2020 at 11:30 a.m. to open and evaluate the bids for the "Provision of Health Insurance Services", Re-Tendered vide NIT No DUHS/DP/2020/100 Dated 12 March 2020.

Meeting was attended by the following members of the Procurement Committee and representative of the bidders.

PROCUREMENT COMMITTEE

1. Prof. Dr. Kartar Dawani, (Chairman)
Pro- Vice Chancellor,
Dow University of Health Sciences, Karachi.
2. Dr. Aijaz Zubedi, (Member)
Additional Medical Superintendent (Admin),
Dr. Ruth K. M. Pfau, Civil Hospital, Karachi.
3. Mr. Mujahid Ali Shaikh, (Member)
Director Finance,
Dow University of Health Sciences, Karachi.
4. Mr. Shahid Sharif, (Co-opted Member)
Director H.R,
Dow University of Health Sciences, Karachi.

BIDDERS WITH NAME OF REPRESENTATIVE

1. Mr. Mansoor Abbasi M/s. UBL Insurers Limited
2. Mr. Syed Kashif M/s. The United Insurance Company of Pakistan Limited
3. Mr. M. Zeeshan M/s. Adamjee Insurance Company Limited
4. Mr. M. Faisal Ghauri M/s. TPL Life Insurance Ltd.
5. Mr. Dr. Saadat M/s. Askari General Insurance Co. Ltd.
6. Mr. Shahneel M/s. Jubilee Life Insurance Company Limited

Meeting started with recitation from the Holy QURAN. Chair welcomed the participants and then commenced the proceedings. Forum was apprised that the Notice Inviting Tender (NIT) No. DUHS/DP/2020/100 dated 12 March 2020 was hoisted on the DUHS and SPPRA websites at PPMS NIT ID No. T00582-19-0017 and the same was advertised on 16.03.2020 in 3 widely circulated leading dailies of English, Urdu and Sindhi languages viz. Daily The Express Tribune, Daily Jehan Pakistan and Daily Ibrat. The bid opening date was extended vide corrigendum No. DUHS/DP/2019/100(Cor-1) dated 3rd April 2020 which was also uploaded on SPPRA & DUHS Websites.

The receipt of bids was closed at 11:00 a.m. local time on 30 April 2020 as per revised scheduled date and time. All the six (06) bidders who purchased the bidding documents submitted their bids upto the bid closing date and time.

The participants were informed that:



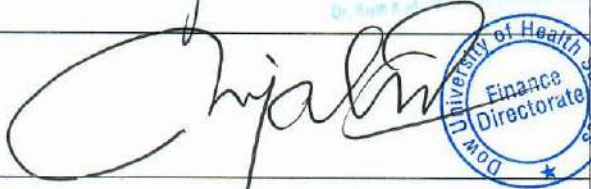
Following 06 bidders purchased the bidding documents:

1. M/s. UBL Insurers Limited
2. M/s. The United Insurance Company of Pakistan Limited
3. M/s. Adamjee Insurance Company Limited
4. M/s. TPL Life Insurance Ltd.
5. M/s. Askari General Insurance Co. Ltd.
6. M/s. Jubilee Life Insurance Company Limited

It was briefed to the participants that initially, only Technical Bids / Proposals will be opened and evaluated in a manner prescribed in bidding documents, without reference to the price and reject any proposal which does not conform to the specified requirements. Financial Bids / Proposals of technically qualified bids shall be opened publicly at a time, date and venue announced and communicated to the bidders in advance. Financial Bids / Proposals found technically disqualified / non-responsive shall be returned un-opened to the respective bidder(s).

While opening of bids, it was observed and announced that Financial Bid was not submitted by M/s. Adamjee Insurance Company Limited (AICL), whereas incomplete Technical Bid was tendered by AICL, contrary to the provisions of bidding documents and SPP Rules.

Meeting ended with the vote of thanks to and from the chair.

<p>1. Prof. Dr. Kartar Dawani (Chairman) Pro-Vice Chancellor Dow University of Health Sciences, Karachi</p>	
<p>2. Dr. Aijaz Zubedi (Member) Additional Medical Superintendent (Admin) Dr. Ruth K. M. Pfau, Civil Hospital, Karachi.</p>	
<p>3. Mr. Mujahid Ali Shaikh (Member) Director Finance Dow University of Health Sciences, Karachi</p>	
<p>4. Mr. Shahid Sharif (Co-opted Member) Director H.R., Dow University of Health Sciences, Karachi</p>	